

RESOLUTION NO. 27596

WHEREAS, on recommendation of Management, there was presented for approval, Award of three (3)-year Contract to Orkin Services of California, Inc., with two (2) two-year renewal options, covering an integrated pest management program and pest control services for Los Angeles World Airports, for cost not to exceed \$7,426,449, including option years; and

WHEREAS, the integrated pest management program (IPMP) is a process for achieving 24/7, on-site, long-term, sustainable, and environmentally-sound pest suppression and prevention through a variety of technological and management practices. The IPMP has been in place at Los Angeles International Airport (LAX) since 2010, and it has been successful in keeping the pest population at LAX under control. The basic principles of the IPMP include use of preventive and suppression practices that effectively manage pests in ways that pose the least hazard to health and the environment; and

LAX

Van Nuys

City of Los Angeles

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Chief Executive Officer

WHEREAS, the Contract will maintain the LAX IPMP and expand the program to include Van Nuys Airport (VNY). This would make the IPMP inclusive of all Los Angeles World Airports (LAWA) staff-occupied property and approximately 15 million plus square feet of concessionaire and airline-leased property. The IPMP will develop plans specific to LAX and VNY and deploy tactical services that include, but are not limited to:

- Developing an IPMP responsive to the needs of LAX and VNY and providing reports to LAWA's contract administrator,
- Inventorying all facilities that require treatment and pest control,
- Assessing the needs of the facilities and the compliance requirements,
- Applying best of industry standard treatments and pest control services and solutions,
- Providing training for customers on best practices for pest-free work spaces,
- Providing scheduled and on-call inspections and treatment, and
- Responding to requests to address individual situations; and

WHEREAS, LAWA received proposals from the following three (3) firms, in response to the Request for Proposals (RFP):

- Integrated Pest Control Management, Inc.
- Pestmaster Services, LP
- Orkin Services of California, Inc. (Orkin); and

WHEREAS, proposals were reviewed by the evaluation panel using the following criteria:

Item	Evaluation Criteria	Points
1	Experience of the Proposer as a company, including past performance of the company on contracts of similar size and scope, in particular at large airports	25
2	Experience and Qualifications of Personnel on the Proposer's Team	15
3	Demonstrated Understanding of the Scope of Work, as detailed in Section 1.3 of the RFP	15
4	Inclusivity	10
5	Proposed level of fees, including labor, materials, equipment, and administrative costs	35
Total Points		100; and



WHEREAS, the evaluation panel determined that the proposal submitted by Integrated Pest Control Management, Inc. was non-responsive because the company did not submit a required bid bond with its proposal; and

WHEREAS, after the proposals were reviewed, the evaluation panel conducted interviews with the two remaining proposers and ranked the proposals as follows:

1. Orkin
2. Pestmaster Services, LP; and

WHEREAS, Orkin committed to an environmentally conscious approach in developing the IPMP for LAWA. Orkin has a Stewardship Group that is a team of coworkers from across the country who review Orkin practices and initiatives to monitor and maintain their responsible environmental stewardship. It also partners with the Association for Healthcare Environment to promote more effective and environmentally responsible pest control practices for highly-populated settings; and

WHEREAS, Orkin provides similar services for Knotts Berry Farm, Buena Park, California; Jet Propulsion Labs, Pasadena, California; Sacramento County International Executive & Maher Airport; Brigham Young University, Provo Utah; and LAX; and

WHEREAS, funds for the Contract are available in the Fiscal Year 2022-2023 LAWA Operating Budget in LAX Cost Center 1150171 – Facilities Management Coordination Unit, Commitment Item 520 – Contractual Services. Funding for subsequent years will be requested as part of the annual budget process; and

WHEREAS, this item, as a continuing administrative, maintenance and personnel-related activity, is exempt from California Environmental Quality Act (CEQA) requirements pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines; and

WHEREAS, Orkin will comply with the provisions of the Living Wage Ordinance; and

WHEREAS, LAWA Strategic Sourcing has reviewed this action (File 10078) and established mandatory goal of 5% Small Business Enterprise. Orkin committed to said goal; and

WHEREAS, Orkin will comply with the provisions of the Affirmative Action Program; and

WHEREAS, Orkin is assigned Business Tax Registration Certificate 0000424982-0014-6; and

WHEREAS, Orkin will comply with the provisions of the Child Support Obligations Ordinance; and

WHEREAS, Orkin has approved insurance documents, in the terms and amounts required, on file with LAWA; and

WHEREAS, pursuant to Charter Section 1022, staff determined that the work specified on the Contract can be performed more feasibly or economically by an Independent Contractor than by City employees; and

WHEREAS, Orkin has submitted the Contractor Responsibility Program Questionnaire and Pledge of Compliance, and will comply with the provisions of said program; and

WHEREAS, Orkin has been determined by Public Works, Office of Contract Compliance, to be in full compliance with the provisions of the Equal Benefits Ordinance; and

WHEREAS, Orkin will be required to comply with the provisions of the First Source Hiring Program for all non-trade LAX jobs; and

WHEREAS, Orkin has submitted the Bidder Contributions CEC Form 55, and will comply with its provisions; and

WHEREAS, Orkin has submitted the MLO CEC Form 50, and will comply with its provisions; and

WHEREAS, Orkin has submitted the Iran Contracting Act, and will comply with its provisions; and

WHEREAS, actions taken on this item by the Board of Airport Commissioners will become final pursuant to the provisions of Los Angeles City Charter Section 373;

NOW, THEREFORE, BE IT RESOLVED that the Board of Airport Commissioners adopted the Staff Report; determined that this action is exempt from the California Environmental Quality Act (CEQA) pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines; found that the work can be performed more economically or feasibly by an independent contractor than by City employees; further found that due to the nature, breadth and scope of services to be provided, including the pest management-related services which are professional, scientific, expert, technical and/or special services in nature, the use competitive bidding would be impractical and/or undesirable within the meaning of Administrative Code Section 10.15(a)(10); approved Award of three (3)-year Contract to Orkin Services of California, Inc., with two (2) two-year renewal options, covering an integrated pest management program and pest control services for Los Angeles World Airports, for cost not to exceed \$7,426,449, including option years; and authorized the Chief Executive Officer, or designee, to execute said Contract with Orkin Services of California, Inc. after approval as to form by the City Attorney and approval by the Los Angeles City Council.

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I hereby certify that this Resolution No. 27596 is true and correct, as adopted by the Board of Airport Commissioners at its Regular Meeting held on Thursday, October 6, 2022.



Grace Miguel – Secretary
BOARD OF AIRPORT COMMISSIONERS